

Dear John:

About two months or so ago one of our people, [REDACTED] stopped to see [REDACTED] regarding a concept we had concerning an enlarger-printer-processor using [REDACTED] Bimat, for which (with [REDACTED] blessings, help, advice and sales efforts) we have been building processing equipment for the past year. [REDACTED] later informed us that it was favorably received and that one of your engineers, [REDACTED], was being charged with the responsibility of looking into this project. When I saw Art during the week of the Photogrammetry Convention, I went over the concept with him; and he was likewise enthused, since we had talked about it for some time. I would appreciate a phone call or a note from you, or George, regarding any inputs you would like to make, and also an indication as to when you would like a formal proposal.

In addition, I would like to have your reaction regarding the [REDACTED] experimental study we proposed, and also from you, who in your organization is responsible for this so that we might talk to him, if there are any questions.

I hope we can see each other on my next trip east. Best regards.

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